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# ULTIMATE GUIDE

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TO PREPARING  
YOUR HOME  
**FOR SALE**



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## Preparing Your Home

This booklet will outline the different things you should be doing to get your home ready to go for sale in this quick paced Seller's Market.

You don't have to do it all yourself, you can hire people to do some of this for you. If you would like some recommendations on reputable local professionals just reach out to us by email at [info@stonesisters.com](mailto:info@stonesisters.com) or by calling/texting us at 250.862.7675.

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## INSIDE YOUR HOME

### Flooring (Carpeting, tile, hardwood, etc.)

- Clean any stains
- Repair excessive wear or damage
- Carpet or area rugs need to be cleaned?

### Walls and Ceilings

- Dirt, fingerprints or other stains?
- Nail or thumb-crack holes, tape residue?
- Cracks, chips, water damage?
- Need for repainting or new wallpaper?
- Neutral, light colours for roomy environment?

### Window Coverings (Curtains, drapes, blinds, etc.)

- Dirt or stains? Excessive wear or sun damage?
- Open/close easily, hardware working properly?

### Lighting

#### (Lighting makes a room feel more inviting)

- All bulbs working and proper wattage?
- Broken switches, exposed wiring?
- Table and floor lamps working properly?
- All bulbs are same colour

### Pet Areas Clean

- Organized, odour-free?

### Entryways and Hallways

- Clean and free of clutter or obstructions?
- Welcome mat(s) clean and inviting?

### Closets and Storage Areas

- Clean and well organized?
- Clutter and excess "junk" moved?
- Clothes hung neatly and not jammed together?
- Shoes and boots neatly stored/stacked?

### Kitchen

- Every surface sparkling clean?
- Countertops organized, all but daily use appliances?
- Refrigerator spotless inside and out?
- Organized?
- Spoiled food discarded?
- Frost removed?
- Light bulbs working? (Buyers look!)
- Oven/stovetop clean? Burner trays cleaned?
- Sinks clean; faucets working properly and leak-free?
- Garbage disposal in good working condition?
- Cupboards/pantry spotless, organized?
- Dishwasher clean and stain-free?



### **Living Room, Dining Room, Bedrooms, Den and Study**

- Everything thoroughly vacuumed/dusted?
- Excess furniture removed for roomier atmosphere?
- Remaining furniture clean and in good repair?
- Wood and other surfaces clean and polished?
- Bookshelves neat, organized and clutter-free?
- Children's games/toys stored neatly?
- Fragile items removed and stored?
- Smaller valuables removed/locked away?
- Window coverings open for views and sunlight?
- Mirrors clean and in good repair?
- Ashtrays cleaned and kept out of sight?
- Fireplace clean, logs/kindling stacked neatly?

### **Bathrooms/Powder Room**

- Every surface sparkling clean?
- Countertops organized, free of clutter? Fresh soap?
- Sinks spotlessly clean, faucets working properly?
- Tub and shower surfaces clean?
- Towels stain-free and hanging neatly?
- Shower curtain clean and in good repair?
- Toilet extra-clean and working properly?
- Closets organized and clutter-free?
- Medicine cabinet clean, "personal items" removed?

### **Basement, Furnace Room, Garage, Attic Storeroom**

- Clean and well-organized? Clutter and excess "junk" removed?
- Remaining items stored/stacked neatly?
- Everything thoroughly vacuumed/dusted?
- Wipe down furnace and Top of Hot Water Tank

### **OUTSIDE YOUR HOME**

#### **Structures**

- Exterior surfaces clean, in good condition?
- Front-door exterior clean, inviting?
- Eavestroughs and downspouts clean. in good repair?
- Gates open/close properly, hardware working?
- Fences/decks in good repair, in good condition?
- Sidewalks and walkways in good repair?
- Driveway clean, in good repair?

#### **Yard and Environment**

- Driveways, sidewalks clear of snow, ice?
- Lawns mowed/edged regularly?
- Large bare spots repaired?
- Leaves removed from lawns and flower beds?
- Trees pruned, hedges trimmed?
- Flower beds weeded and tidy; dead plants replaced?
- "Junk" and scrap removed?
- Lawn furniture clean, organized, good repair?
- Bicycles, children's toys stored neatly, out of way?
- Firewood organized and neatly stacked?
- Yard cleared of "Doggy land mines"?
- Garbage and Recycle Bins cleaned and free from smells



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